

WBCInno

- Western Balkans Regional University Innovation Platform-

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Presentation content:

- 1. The University Innovation Platform (UIP)
- 2. Why the UIP was developed
- 3. The benefits of university/enterprise interaction
 - a) The enterprise* perspective
 - b) The university perspective
- 4. The benefits of the UIP
- 5. Observations about interaction and the UIP model
 - * Includes business incubators, science & technology parks, start-ups, spin-outs, established companies, innovation centres....





The University Innovation Platform (UIP) Context

- Countries in the Western Balkan region have significant scope for improving GDP per capita and employment.
- There is significant talent in the Western Balkans which is not fully utilised
- Attractiveness of the region as an employer of talent
- There is a strong need to reinforce the region in both economic and institutional terms
- Potential growth through:
 - -Better supporting innovative enterprises.
 - -Better supporting commercialisation of the skills, ideas and energy embedded in the region's universities.





The University Innovation Platform (UIP)

- Framework to support the growth of collaborative work and innovation
 - Strategic approach
 - Addresses all stakeholders
 - Contextualised within region
 - Builds on knowledge and experience of 16 direct partners





The University Innovation Platform (UIP)

Support the development and growth of a range of Knowledge and Technology Transfer (KTT) activities including:

commercialisation of research,

collaboration between enterprises and universities,

establishing, supporting and developing start-ups and spin-offs.

Considers the issues of managing and supporting these activities to optimise success as well as considering ways in which success can be measured and reported.





Background behind the development

- Based on specific data and best practice researched, developed and analysed in cooperation with partners across the Western Balkan Countries and Europe
- Framework written in generic style to facilitate adoption, regardless of the current nature and level of interaction.
- The approach is divided into 7 sections and comprises 30 Action Points.





Key elements of the Platform

- <u>Key Performance Indicators (KPIs)</u>- Agree, establish, implement, measure & review.
- <u>Training Events</u> establish and deliver.
- Knowledge & Technology Transfer (KTT) support units specify, establish, monitor, review and revise.
- <u>UIP collaborative software platform</u> meeting local need and requirements.
- <u>Motivate</u> understand personal motivators, facilitate the implementation of key factors.



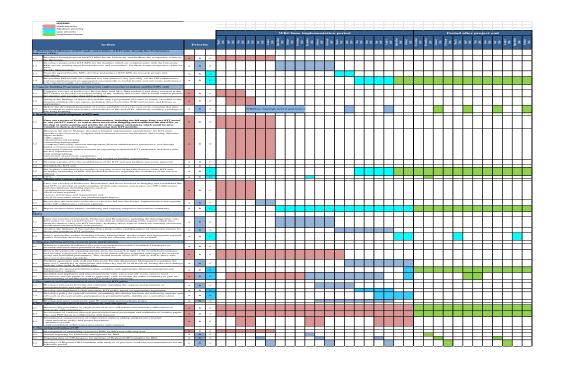


- <u>Prioritisation Plan</u> establish, agree and implement, including financial, managerial and administrative support.
- <u>Policy</u> develop and implement to facilitate, support and promote entrepreneurship, spin-off creation, wide spread KTT activity and IP protection and exploitation.





Each of the WBC universities within the consortium is now in the process of implementing the UIP.







Why interact?

Universities offer:

- Centres of excellence
- Source of knowledge in many areas
- Talented staff generating many ideas
- Specialist equipment
- Connected Infrastructure
- Stability
- Configurable direct support mechanisms





Why engage with this project and the UIP?

- Structure to support interaction
- Growing momentum of interaction mind-set
- Sharing of ideas, approaches, tools and concepts
- Resource of information regarding university capability/resource (e.g. catalogues of research and innovation potential).
- Access to a wide network of expertise.
- Access to support tools.
- Mutually beneficial agenda





<u>Catalogues of research and innovation potential – typical</u> <u>structure</u>

- University overview
- Relevant support centres (e.g. Entrepreneurship and Innovation Centre, Collaborative Training Centre, Knowledge Exchange Office)
- Technical Centres, Laboratories and Research Groups

Each tends to include contact details, activities, commercial services offered and resources available.





Four of the key aims underpinning the UIP

- Commercialization of research results and their transformation to innovation
- Development of cooperation between universities and enterprises
- Encouraging students/researchers to establish start-ups and spin-offs
- Strengthening university capacity to support the development of Business Incubators and Science Technology Parks





A little break from me

From your professional perspective, write down what you see as the three (3) most important KPIs* for working across the university/enterprise boundary in your area of work.

(i.e. what would you be looking for and what would you want measured.)

*Key Performance Indicators





And now time for you to feed in to our process....

From your personal perspective, write down what you see as the three (3) most useful activities that a KTT/partnership support unit could undertake on your behalf.





Observations

- Non-linear and often iterative processes
- UIP inter-dependencies
- UIP framework and its implementation.
- Sympathetic management of partnerships and processes.
- The UIP is a framework to guide people, not a set of rules
- The challenges are significant, but the rewards can be great and the journey itself should be fun!





Thank you for your attention.....

The full report on the University innovation Platform is available at:

http://www.wbc-inno.kg.ac.rs/pub/download/13947917541282_wbc_inno_university_innovation_platform.pdf

